

## Professions in the music sector

Get an overview of the various actors in the music sector, and the organization of working relationships with these partners. Gain hands on experience and debate around the best way to develop a project in an evergrowing and ever changing industry.

### Phase

Pre-Production

### Subject

Production of artistic projects

### Target groups

Artists, Creative and Cultural Professions

### Sectors

dance, media, performing arts

### Level of experience

for all levels, Beginners, Intermediary, Experienced

### Prerequisites

None

### Description

This training provides you with an overview of the different actors of the music sector and of the organisation of the work relationships with these partners.

### Content

- » Overview: The actors and roles at each stage of process
- » Creation: the actors and roles
- » The record: the actors and roles
- » On stage: the actors and roles
- » Organising a concert
- » How to define the costs of concert tickets?
- » Touring: how to make sure that all the costs are covered?
- » Overview of benefits on record and single sales

### Method

Active methodology, putting the accent on the participants' inputs and giving them the possibility to exchange among peers.

### Objectives

- » Have an overview of the different professional profiles of the music sector
- » Receive elements to determine your prices

### Results

The trainee will have a broad overview of the actors of the music sector and their work relationships

### Resources

- » Training script
- » Basic equipment (computer, video projector, flipchart, wifi)

### Evaluations

Questionnaire to be filled out by the participants (given and collected at the end of the session)

### Support material

Powerpoint for the trainer, A PDF containing information regarding the training's content is distributed to the participants

### Duration

3 h

### Participants

at least 8

### Course language(s)

Français, English

### Past track experience

since 2013

### Trainer

Joseph Meersseman  
Barbara Klepman

### Organisation

SMartBE

### Contact

[Online registration](#)